



LAND BANK OF THE PHILIPPINES

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BID BULLETIN NO. 1 For ITB No. 2015-3-132

PROJECT : One Lot Supply, Delivery and Installation of Single Backup System Solution for Mainframe and Midrange Enterprise Platforms at LANDBANK Head Office Production Site and West Avenue Disaster Recovery Site

IMPLEMENTOR : Procurement Department

DATE : July 29, 2015

This Bid Bulletin is issued to modify or amend items in the Bid Documents. This shall form an integral part of the Bid Documents.

The modifications or amendments are as follows:

- 1) The responses to the queries of the bidders are shown in the attached Annexes A1 to A2.
- 2) Section VII (Technical Specifications) and Checklist of Bidding Documents have been revised. Please see attached revised pages 71, 72 and 89.
- 3) The deadline of submission and the schedule of opening of eligibility/technical and financial documents/proposals for the above project is re-scheduled from July 30, 2015 to **August 6, 2015, 11:00 A.M.** at the Procurement Department, 25th Floor, LANDBANK Plaza Building, 1598 M. H. Del Pilar corner Dr. Quintos Streets, Malate, Manila.

For guidance and information of all concerned.


ALWIN I. REYES
Department Manager
Procurement Department

TOR Clarification	Response of LBP
Vendor: eBIZolution Inc.	
<ol style="list-style-type: none"> 1. Terms of Reference (TOR) Document Requirement 3.3.a Backup System must be complete such that it is configurable to be installed in LBP's current server racks. <ul style="list-style-type: none"> - What is the current capacity and available space of LBP's rack? 2. TOR Requirement 3.4.c. Backup solution must be able to connect to the Oracle Exadata V3 and to the Oracle Database Appliance <ul style="list-style-type: none"> - What is the OS of the Exadata and Oracle DB Appliance? Can we install a backup agent? 3. TOR Requirement 4.1.a.c.ii. zLinux running RHEL and SUSE. <ul style="list-style-type: none"> - What is the version of the OS (RHEL and SUSE)? - What objects to backup/archive (e.g. files, apps, DBs)? Please provide versions and service packs 4. TOR Requirement 4.3 Database versions <ul style="list-style-type: none"> - Please provide exact versions and installed service packs and files for the database (DB) and provide OS versions (and service packs) where the database is running. 5. Do you require LAN-Free backup and recovery? 6. For sizing of our backup solution, please provide the following information per host to backup/archive. 7. -What is LBP's data growth per year for 3 years? 8. What is LBP's Recovery Point Objective (RPO) and Recovery Time Objective (RTO)? 	<ol style="list-style-type: none"> 1. The current rack capacity is 40u, and the available space is 14u. 2. Oracle Exadata V3 and ODA OS is Oracle Linux. Yes, you can install a backup agent as long as it is an NBU backup agent. 3. The version of the RHEL and SUSE OS is already stated in 4.1.a. The vendor's backup solution must be able to backup ALL objects. 4. The details are already specified in the TOR, the whole of section 4. 5. The details are already specified in the TOR, starting in section 3.4. Host Connectivity, and in section 4 for the network requirements. 6. The details are already in the TOR. 7. LBP has its own data growth projections—the statement of capacity requirements should suffice. 8. LBP RPO and RTO requirements are based on industry RPO and RTO standards.

<p>9. What is LBP's backup window?</p> <p>10. TOR Requirement 2.1.a Proposed backup solution must be able to run on fast network with bandwidth greater than 1 Gbit.</p> <ul style="list-style-type: none"> - What is the current Gbit network of LBP? How many ports are still available per switch? <p>11. TOR Requirements 6.5 Continuous Roadmap.</p> <ul style="list-style-type: none"> - This requirement oftentimes require non-disclosure agreement (NDA) between vendor and end-user. Will LBP be open to such an arrangement for the vendor to provide the technology in full? 	<p>9. Standard backup is not more than 8 hours.</p> <p>10. Requirement 2.1.a has already stated LBP's network speed requirement. See 4.4 for the ports requirements.</p> <p>11. This is an Open Bid process, thus transparency is a requirement. Vendors must be able to fully disclose their solution, such details on technology roadmap should be verifiable and available to the public. Requirement 6.5 has already stated the purpose.</p>
<p>12. eBizolution, Inc. would like to request for an extension on the submission of our bid proposal. Can you please extend it until August 13, 2015?</p>	<p>12. Based on the Procurement Department memorandum dated July 21, 2015, the bidding is re-scheduled on August 6, 2015.</p>
<p>Vendor: FRITZ & MACZIOL</p>	
<p>1. Under page 72 of Technical Specification – Other Requirements: " List of clients (at least two (2) organizations, other than LANDBANK) that bidder has implemented similar backup system solution of a minimum of 90TB or more with complete address, contact persons and contact numbers."</p> <ul style="list-style-type: none"> • We would like to request to use the references of our proposed solution to prove that our solution can scale to the requirement of the bank. 	<p>List of clients (at least two (2) organizations, other than LANDBANK) that bidder or principal has implemented similar backup system solution of a minimum of 90TB or more with complete addresses, contact persons and contact numbers.</p>

Technical Specifications

Specification	Statement of Compliance
<p>One Lot Supply, Delivery and Installation of Single Backup System Solution for Mainframe and Midrange Enterprise Platforms at LANDBANK Head Office Production Site and West Avenue Disaster Recovery Site</p> <p>Description:</p> <ul style="list-style-type: none"> ▪ At least 90 TB of usage storage ▪ Must do a consolidated backup for mainframe and midrange servers ▪ Includes licenses for VTL, Encryption and Replication ▪ Includes deduplication and compression 	<p>Bidders must state below either "Comply" or "Not Comply" against each of the individual parameters of each specification stating the corresponding performance parameter of the items offered.</p> <p>Statements of "Comply" or "Not Comply" must be supported by evidence in a Bidders Bid and cross-referenced to that evidence. Evidence shall be in the form of manufacturer's un-amended sales literature, unconditional statements of specification and compliance issued by the manufacturer, samples, independent test data etc., as appropriate. A statement that is not supported by evidence or is subsequently found to be contradicted by the evidence presented will render the Bid under evaluation liable for rejection. A statement either in the Bidders statement of compliance or the supporting evidence that is found to be false either during Bid evaluation, post-qualification or the execution of the Contract may be regarded as fraudulent and render the Bidder or supplier liable for prosecution subject to the provisions of ITB Clause 3.1(a)(ii) and/or GCC Clause 2.1(a)(ii)</p> <p>Please state here either "Comply" or "Not Comply"</p>

<p>features</p> <ul style="list-style-type: none">▪ Includes installation, technical support and knowledge transfer <p>Other Requirements:</p> <ol style="list-style-type: none">1. Compliance to the Terms of Reference – Annexes A1 to A212. Submission of the following documents inside the eligibility / technical envelope<ul style="list-style-type: none">▪ List of at least five (5) onsite support personnel including their curriculum vitae.▪ List of clients (at least two (2) organizations, other than LANDBANK) that bidder or principal has implemented similar backup system solution of a minimum of 90TB or more with complete addresses, contact persons and contact numbers.▪ Terms of reference with responses to Bank's requirements3. Prospective bidders must conduct a site survey for the target storage installation sites prior to bidding date. A duly signed Non-Disclosure Agreement (Form No. 9) must be completed prior to the site survey.	<p>Please state here either "Comply" or "Not Comply"</p>
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Conforme:

Name of Bidder

Signature Over Printed Name of
Authorized Representative

Position

- 3.f The prospective bidder's audited financial statements, showing, among others, the prospective bidder's total and current assets and liabilities, stamped "received" by the BIR or its duly accredited and authorized institutions, for the preceding calendar year which should not be earlier than two (2) years from the date of bid submission.
- 3.g The prospective bidder's computation for its Net Financial Contracting Capacity (sample form - Form No. 5).
- 3.h Non-Disclosure / Confidentiality Agreement (sample Form No. 9)
- 3.i List of at least five (5) onsite support personnel including their curriculum vitae
- 3.j List of clients (at least 2 organizations other than LANDBANK) that bidder or principal has implemented similar back-up system solution of a minimum of 90TB or more with complete addresses, contact persons and contact numbers.**
- 3.k Terms of Reference with responses to Bank's requirements (Annexes A1 to A21).
- 3.l Valid joint venture agreement (JVA), in case the joint venture is already in existence. In the absence of a JVA, duly notarized statements from all the potential joint venture partners stating that they will enter into and abide by the provisions of the JVA in the instance that the bid is successful shall be included in the bid. Failure to enter into a joint venture in the event of a contract award shall be ground for the forfeiture of the bid security. Each partner of the joint venture shall submit the legal eligibility documents. The submission of technical and financial eligibility documents by any of the joint venture partners constitutes compliance.
- 4. Bid security in the prescribed form, amount and validity period (ITB Clause 18.1 of the Bid Data Sheet);
- 5. Schedule VI - Schedule of Requirements with signature of bidder's authorized representative.
- 6. Revised Section VII - Technical Specifications with response on compliance and signature of bidder's authorized representative.**

The SECOND ENVELOPE shall contain the following (Section 25.3):

- 1. Duly filled out Bid Form signed by the bidder's authorized representative (sample form - Form No.1)
- 2. Duly filled out Schedule of Prices signed by the bidder's authorized representative (sample form - Form No.2)