



LAND BANK OF THE PHILIPPINES

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BID BULLETIN NO. 2 For ITB No. 2015-3-287

PROJECT : **One Lot Private Automatic Branch Exchange (PABX) System Upgrade and Expansion at LANDBANK Head Office with Five (5) Years Comprehensive Service Maintenance**

IMPLEMENTOR : **Procurement Department**

DATE : **January 21, 2016**

This Bid Bulletin is issued to modify, amend or clarify items in the Bid Documents. This shall form an integral part of the Bid Documents.

The modifications, amendments or clarifications are as follows:

- 1) Delivery period has been revised as follows:

FROM	TO
Sixty (60) calendar days after receipt of Notice to Proceed	Seventy Five (75) calendar days after receipt of Notice to Proceed

- 2) The responses to bidders' queries are shown in the attached Annex A.
- 3) ITB Clause No. 5.4 of the Bid Data Sheet, Section VI (Schedule of Requirements) and Checklist of Bidding Documents have been revised. Please see attached revised pages 39, 66 and 87.
- 4) The deadline of submission and the schedule of opening of eligibility/technical and financial documents/proposals for the above project is scheduled on **February 4, 2016 11:00 A.M.** at the Procurement Department, 25th Floor, LANDBANK Plaza Building, 1598 M. H. Del Pilar corner Dr. Quintos Streets, Malate, Manila.


ALWIN I. REYES
Assistant Vice President
Procurement Department

Response to Queries

Expedite Solutions	
Queries	Responses
1) On your Bid Data Sheet under ITB 5.4, the bidder must have completed a 50% Single Largest Contract of installation of communication equipment and system, under the procurement law? Will the BAC allow a bidder to submit an aggregate three contract in which one is equivalent to 25% of the ABC, thus allowing a larger playing field for competition?	Yes
2) On your Schedule of Requirements, you are requiring 60 days for full completion of the project. Would it be possible to extend the delivery period and execution to 75 working days?	The project shall be completed within 75 calendar days after receipt of Notice to Proceed.
3) In your Statement of Compliance under item 1.d, you are requiring the bidders for a list of at least three clients in whom they have maintained Alcatel OMNI SERVER PABX. Will the BAC allow our foreign joint venture partner to submit for and in behalf of the JV?	Yes, provided the entity which will bid is a Joint Venture between the local and foreign Partners, there is a Joint Venture Agreement or Agreement to Enter into a Joint Venture and the required Legal Documents have been complied with by all participants to the Joint Venture.
4) In you statement of Compliance under item 1.f you are requiring for a certification from the bidder that it has been operating in the IT/Telecom Industry for the last three years, will the BAC allow our foreign joint venture partner to submit for and in behalf of the JV.	Yes, provided the entity which will bid is a Joint Venture between the local and foreign Partners, there is a Joint Venture Agreement or Agreement to Enter into a Joint Venture and the required Legal Documents have been complied with by all participants to the Joint Venture.
5) Also, you are requiring several certificates that may come from abroad. May we inquire if the BAC will allow the rescheduling of the bid opening to 10 more days?	The deadline of submission and the schedule of opening of eligibility/technical and financial documents/proposals for the project is scheduled on February 4, 2016 11:00 A.M. at the Procurement Department, 25th Floor, LANDBANK Plaza Building, 1598 M. H. Del Pilar corner Dr. Quintos Streets, Malate, Manila.

Bid Data Sheet

ITB Clause	
1.1	The Procuring Entity is LAND BANK OF THE PHILIPPINES (LANDBANK).
1.2	The lot and reference is: One Lot Private Automatic Branch Exchange (PABX) System Upgrade and Expansion at LANDBANK Head Office with Five (5) Years Comprehensive Service Maintenance ITB No. 2015-3-287
2	The Funding Source is: The Government of the Philippines (GOP) through the LANDBANK Corporate Budget for the contract approved by the Board of Directors for 2015 in the amount of Sixteen Million Eight Hundred Seventeen Thousand Pesos Only (P16,817,000.00) Project: One Lot Private Automatic Branch Exchange (PABX) System Upgrade and Expansion at LANDBANK Head Office with Five (5) Years Comprehensive Service Maintenance
3.1	No further instructions.
5.1	No further instructions.
5.2	Foreign bidders, falling under ITB Clause 5.2 (b) and/or doing business in the Philippines may participate in this Project.
5.4	The Bidder must have completed, within the period specified in the Invitation to Bid and ITB Clause 12.1(a)(iv), a single contract that is similar to the contract to be bid and whose value must be not less than P8.4M (two or more similar contracts of which the aggregate contract amount is equivalent to not less than P8.4M and the largest of them is equivalent to not less than P4.2M is also acceptable). For this purpose, similar contracts shall refer to contracts that include installation of communication equipment and systems. Bidders must submit proof of their respective Single Largest Completed Contract. Proofs shall be: <ul style="list-style-type: none"> • Copy of the contract or purchase order; or • Copy of official receipt/collection receipt or certificate of satisfactory performance from bidder's client.

Section VI. Schedule of Requirements

The delivery schedule expressed as weeks/months stipulates hereafter a delivery date which is the date of delivery to the project sites.

Item Description	Quantity	Delivery Period and Destination
<p>Private Automatic Branch Exchange (PABX) System Upgrade and Expansion at LANDBANK Head Office with Five (5) Years Comprehensive Service Maintenance</p> <ul style="list-style-type: none"> ▪ Operating Software Upgrade from R.11.01 to R.11.1 ▪ 100 IP Licenses ▪ Full Encryption of Omni PCX Enterprise System ▪ 200 units Standard Analog Telephone Terminal ▪ Ancillary Materials and Services 	One Lot	<p>Seventy Five (75) calendar days after receipt of Notice to Proceed</p> <p>LANDBANK Plaza Building, 1598 M.H. del Pilar St., Malate, Manila</p>

Conforme:

Name of Bidder

Signature Over Printed Name of
Authorized Representative

Position

- 3.f The prospective bidder's audited financial statements, showing, among others, the prospective bidder's total and current assets and liabilities, stamped "received" by the BIR or its duly accredited and authorized institutions, for the preceding calendar year which should not be earlier than two (2) years from the date of bid submission.
 - 3.g The prospective bidder's computation for its Net Financial Contracting Capacity (sample form - Form No. 5).
 - 3.h Brochures or any other documents indicating the complete specifications of the items being offered.
 - 3.i List of local sales and technical office in Metro Manila with complete addresses, contact persons and contact numbers
 - 3.j. Names of at least two (2) Alcatel 400 OmniPCX/Enterprise Communication Server PABX software release 11.10 certified system expert engineers and at least two (2) engineers trained for Alcatel Call Center Applications and OmniVista 8770 with corresponding valid certificates
 - 3.k List of clients maintaining at least three (3) Alcatel 4400 OmniPCX / Enterprise Communication Server PABX with each site has a configuration/capacity of at least 500 trunks and extensions interface with complete addresses, contact persons and contact numbers
 - 3.l Certification of System Integrator from the principal that bidder is at 1st Tier Level of equipment/system manufacturer – Alcatel – Lucent
 - 3.m Certification issued by the bidder that it has been operating in the IT / Telecom Industry for at least three (3) years
 - 3.n Valid joint venture agreement (JVA), in case the joint venture is already in existence. In the absence of a JVA, duly notarized statements from all the potential joint venture partners stating that they will enter into and abide by the provisions of the JVA in the instance that the bid is successful shall be included in the bid. Failure to enter into a joint venture in the event of a contract award shall be ground for the forfeiture of the bid security. Each partner of the joint venture shall submit the legal eligibility documents. The submission of technical and financial eligibility documents by any of the joint venture partners constitutes compliance.
- 4. Bid security in the prescribed form, amount and validity period (ITB Clause 18.1 of the Bid Data Sheet);
 - 5. **Revised Schedule VI - Schedule of Requirements with signature of bidder's authorized representative.**
 - 6. Section VII - Specifications with response on compliance and signature of bidder's authorized representative.