



**LANDBANK COUNTRYSIDE DEVELOPMENT FOUNDATION, INC. (LCDFI)**

2014 Balance Scorecard

Perspective	SO	Strategic Objectives	Measure				Baseline		Target	Actual	Score
			Description	Formula	Weight	Ratings System	2012	2013	2014	2014	
Social Impact / Stakeholders	1	To strengthen LANDBANK-assisted cooperatives	% of conducted trainings committed to LANDBANK	Actual number of trainings conducted over total number of trainings committed LANDBANK during the calendar year	35%	Actual/ Target x weight (but not to exceed assigned weight)	105% (136/130)	104% (157/ 150)	100% (160/160)	100% (178/ 160)	35%
	2	To increase household income of farmers	Number of participants trained in the natural farming technology	Actual number of participants trained in the natural farming technology	10%	Actual/ Target x weight (but not to exceed assigned weight)	NA (new program)	NA (new program)	500	700	10%
Financial	3	Improved utilization of resources	Cost of training per day	Total training cost over number of training days. Increase must not exceed inflation rate compared to previous year.	10%	10% if increase is less than inflation rate; less 1% for each percentage point increase over inflation rate	32,626.97	33,819.11	35,171.87 (4% increase)	39,651.82 (17% increase)	0%
Process	4	Compliance with good governance conditions & practices	No. of major policies updated and approved by BOT	Absolute number	10%	Actual/ Target x weight (but not to exceed assigned weight)	0	0	2	12	10%
	5	Strategic Partnerships in delivery of LCDFI programs	No. of partnerships	Actual no. of partnerships	10%	Actual/ Target x weight (but not to exceed assigned weight)	NA	NA	1	1	10%
	6	Module Development	No. of training modules updated	Actual no. of modules updated	10%	Actual/ Target x weight (but not to exceed assigned weight)	4	1	5	12	10%

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Learning & Growth	7	To realign structure to address emerging needs	Approval of proposed realigned structure by 2014	Absolute adjectival rating	10%	10% for approved; 0% for not approved	NA	NA	Proposed realigned structure approved by LCDFI Board	Proposed structure approved by LCDFI Board	10%
	8	Staff Development	No. of staff trained	Actual no. of staff trained	5%	Actual/ Target x weight (but not to exceed assigned weight)	2	1	5	5	5%
										<b>Total Score</b>	<b>90%</b>

**FOR GCG:**

**MA. ANGELA E. IGNACIO**  
Commissioner

**FOR LCDFI:**

**GILDA E. PICO**  
LCDFI Board of Trustee

**PETER ANDREW S. GUTIERREZ**  
Executive Director